

Santiago, May 6th 2009

## Dear Juan:

I would like to call your attention to the scores assigned to some of our wines in the last issue of *Wine Advocate*, a fact that was aggravated by the new determination of presenting scores below 85 points, implemented without previous notice.

The following list provides scores published for our top wines:

Viu 1 2006	:	62 points.
VM Single Vineyard - San Carlos - Malbec 2007	:	65 points.
VM Single Vineyard - El Olivar - Malbec 2007	:	65 points.
VM Single Vineyard - El Olivar - Alto Syrah 2007	:	75 points.
VM Single Vineyard - La Capilla - Cabernet S. 2007	:	69 points.

Beyond the severe consequences our sales might undergo and the damage to our winery reputation, the team of winemakers, wine-growers and the commercial team for whom I hold leadership are deeply besieged and shaken by the scores granted and by the publication of the same.

These wines are produced in small quantities from our own grapes and under the care of a team lead by Grant Phelps, winemaker in charge of our wines since 2003. Our allegiance to quality wines, the consistency of our different lines and vintages, and limits imposed to production volumes are all features deeply rooted in our company philosophy, and a primordial characteristic of our house.

I deeply respect Dr. Jay Miller, which is why these scores are so tremendously startling, so much so, we are convinced a major mistake has occurred. When reviewing Wine Advocate's previously published scores on our wines, these have absolutely no relation to the above-listed figures, and therefore our puzzlement.

Viu 1 2004	92 points
Viu 1 2005	92+ points
VM Single Vineyard - San Carlos – Malbec 2005	91+ points
VM Reserve Carménère 2005	90 points
VM Single Vineyard – La Capilla-Cabernet S. 2005	88+ points
VM Secreto Carménère 2006	88 points
VM Reserve Merlot 2005	88 points
VM Secreto Malbec 2006	87 points

In addition, the scores achieved the last two years not only on Wine Advocate, but also on other important publications- reinforce our theory that a regrettable inaccuracy has taken place. To illustrate the above, Viu 1 2006 became Wine Enthusiast Editor's choice with 92 points (July 2009 issue).

Given our profound conviction in the quality of our wines and the references provided, we embarked on an in-house research to analyze any and all possible circumstances.

I right now hold well-founded data that supports the possibility that given an unfortunate mistake on our part, wines sent for the tasting, in some of the cases, did not correspond to the right ones. To further explain this issue:

The bottles for tasting were sent from Colchagua to our office in Santiago with other bottles of our top wines for a photography session. These bottles were specially prepared and filled with bulk wine, as for aesthetic reasons, the filling level needed to be higher than the standard bottle filling and all Viu 1 and Single Vineyard wines had already been packaged by that time. In both cases, Viu 1 and Single vineyard were unlabeled as they were new harvests that would be soon labeled in the marketing department office in Santiago (with labels just coming out from the printer house). Our believef is a mistake could have taken place at that point, and the bottles were wrongly delivered.

I am aware that we would be accountable for this occurrence, however, given the added precedent (previous WA rankings, and the unfortunate publication of scores below 85 points which has negatively impacted us), I dare ask you to request Dr. Jay Miller to receive me and personally deliver our top wines (Viu 1 and Single Vineyard). I am extremely interested in having this opportunity to clarify our doubts vis-à-vis the score allotted to our wines, however, above all, we would welcome the chance to compose Dr. Miller's perception of them.

I sincerely trust your management expertise and Dr. Miller's willingness to comprehend this situation.

In advance, thank you very much. We remain yours sincerely,

Jose Miguel Viu Managing Director